

PRODUCT OVERVIEW FOR

LOWE'S PSE TEAMS

VENDOR #93600

SOS #153539

P. 877-700-8739

F. 877-770-8739









PSE@TrexFencing.com

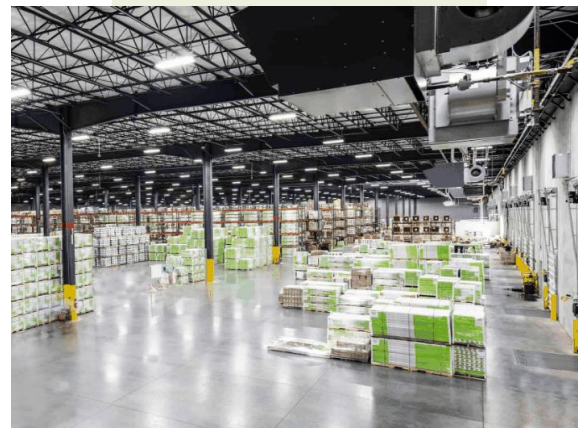


TrexFencingFDS.com



GET TO KNOW TREX COMPANY

-  Founded in 1996 (NASDAQ: TREX)
-  Headquarters in Winchester, VA
-  Factories in VA and NV
-  Inventor of reclaimed wood-plastic materials
-  Largest manufacturer of wood-alternatives
-  Global brand; 6,700+ retailers worldwide
-  Code-listed by the top 3 U.S. building code agencies
-  Corporate leader in recycling and environmental programs



Learn more at [Trex.com](https://www.trex.com)

WHAT IS TREX COMPOSITE?

- The leading brand of manufactured products for outdoor building
- 50% plastic + 50% wood
- Natural, wood-like appearance
- Green building product (95% recycled)



Trex keeps about 500 million pounds of plastic and wood scrap out of landfills every year.



*Trex contributes up to 5 **LEED** points through materials & resources and innovation in design.*



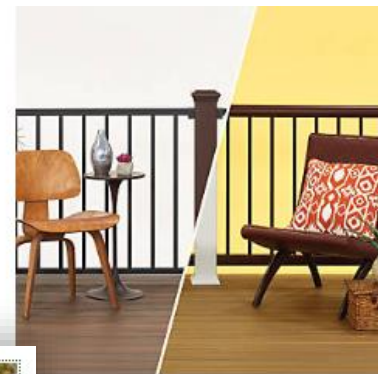
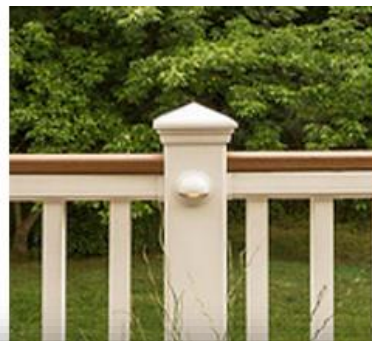
TREX PRODUCT PORTFOLIO



DECK FRAMING &
DRAINAGE



COMPOSITE DECKING



TREX DECK & RAILING
COLORS



TREX® OUTDOOR
LIGHTING



FURNITURE, PERGOLA &
OUTDOOR KITCHENS



TREX® FENCING



TREX® CORNHOLE™

*Changing the Way the World
Lives Outdoors*

WHY CHOOSE TREX FENCING?

STYLE

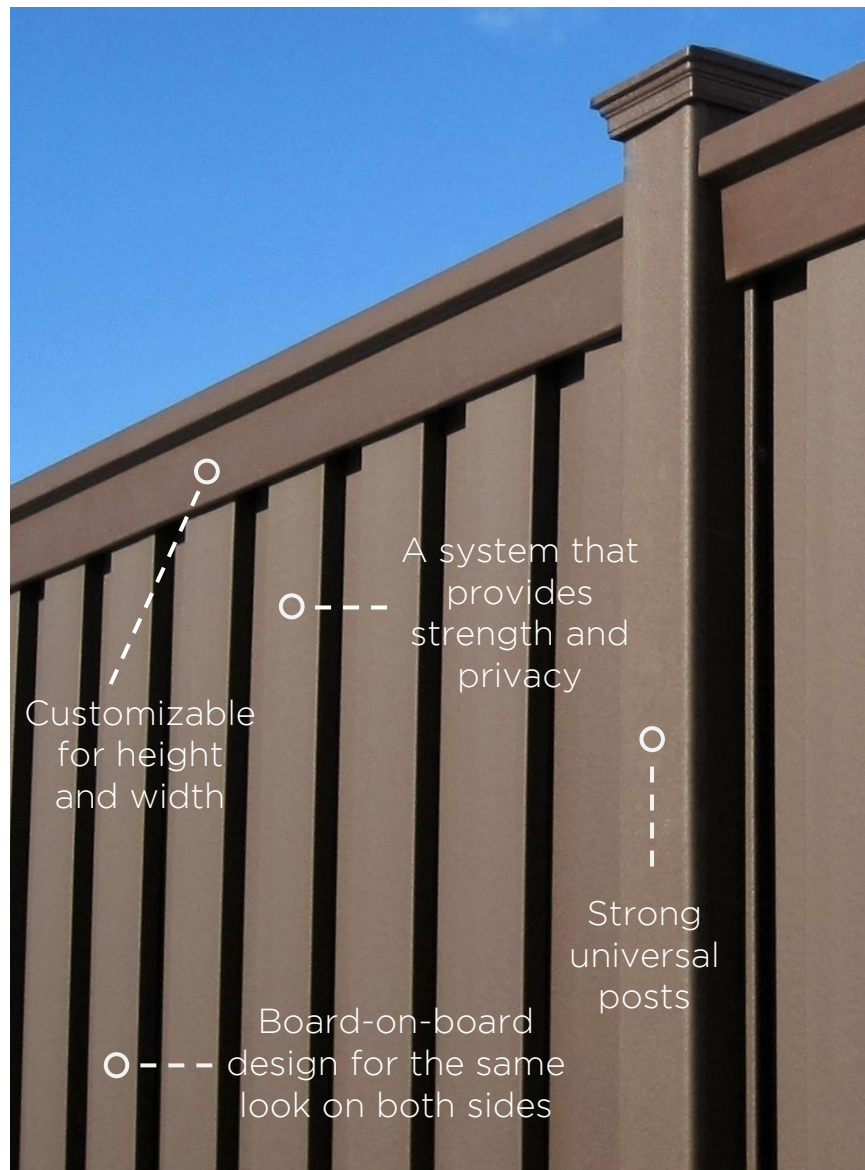
- » 3 rich, natural colors
- » Neighbor-friendly, board-on-board design
- » Same look both sides
- » Adaptable for slopes
- » Heights up to 12 feet tall
- » Customizable for various applications

STRENGTH

- » 25-year residential / 10-year commercial warranties
- » Won't rot, split, splinter, or get damaged by insects
- » Withstands hurricane-force winds

SERENITY

- » Completely private interlocking pickets
- » Never needs painting or staining
- » Installs quickly and easily
- » 95% recycled materials



WHY CONSUMERS WANT TREX FENCING

- 🤝 Shows a true “neighbor-friendly” look (no exposed back framing, same look on both sides)
- 🌳 Beautifies and enhances landscaping
- 👁️ Provides full privacy
- ⚡️ Reduces maintenance/replacement costs – more affordable than wood over time
- 🔧 Performs longer – more durability than vinyl
- 🛡️ Protects with a 25-year warranty



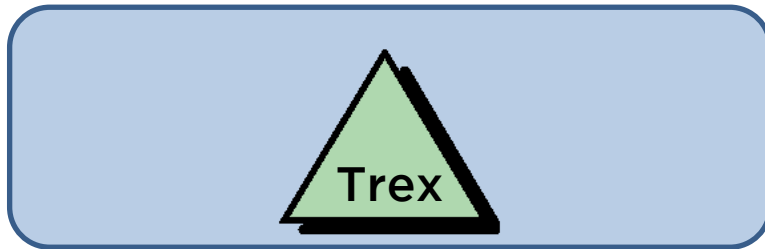
FENCING SYSTEMS



**THE CLASSIC LINES OF SECLUSIONS.
THE CONTEMPORARY DESIGN OF HORIZONS.**

With its incredible product benefits and design,
Trex Fencing is securing outdoor living.

SELLING A PREMIUM PRODUCT IN A COMMODITY WORLD



TREX FENCING:

- Higher margins
- Less competition
- Brand differentiator

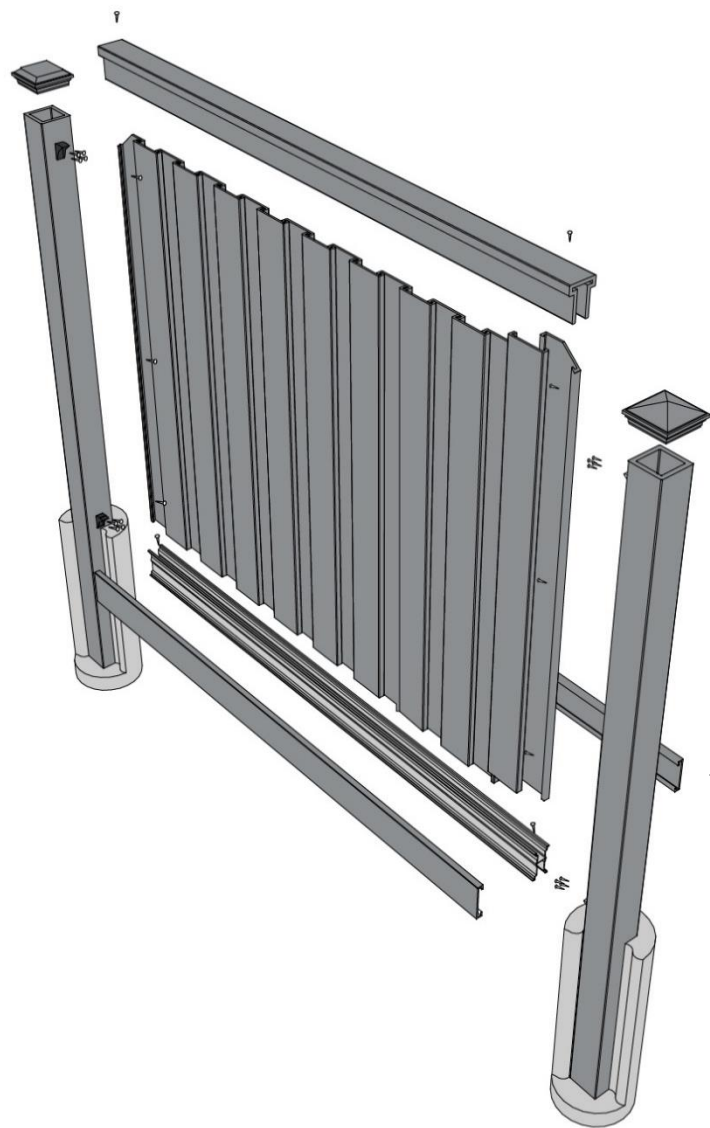


COMMODITIES:

- High competition/lower margins
- No product differentiation
- Inferior or limited products

Trex provides a solution for consumers that want a superior alternative to wood and vinyl.

Consumers that understand the value of a superior product expect to pay more and are willing to do so.



6x8 Fence Kit

Ordering is easy. Kits contain everything between the posts!

KITS INCLUDE:

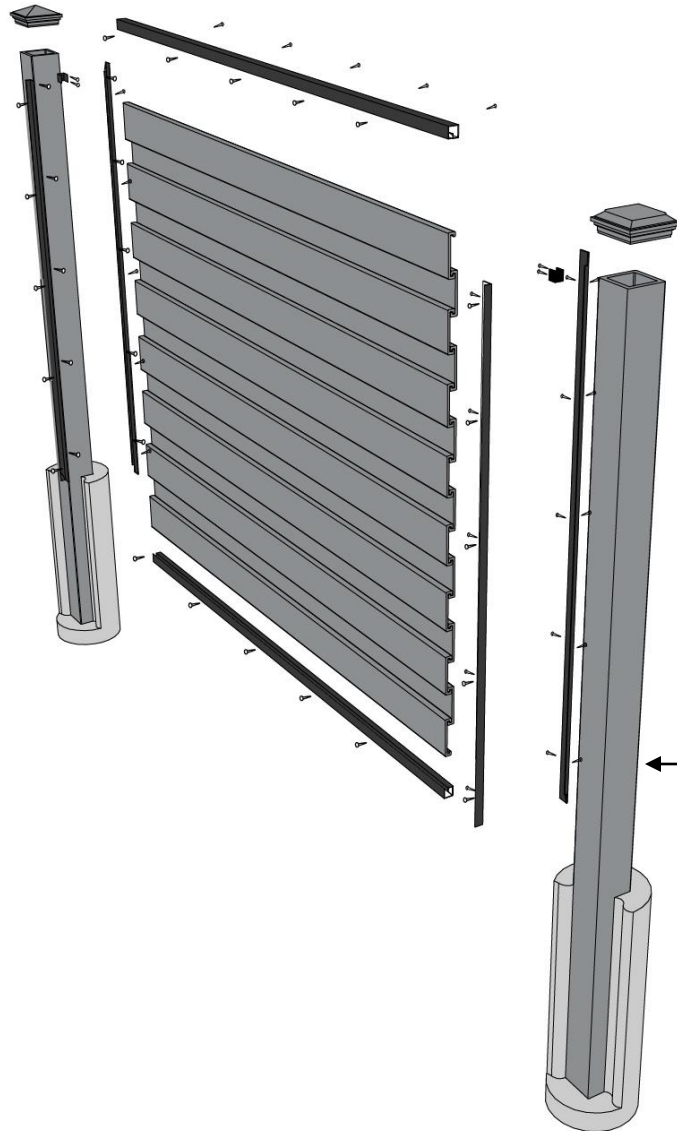
- 1 - Top Rail
- 1 - Aluminum Bottom Rail
- 2 - Bottom Rail Covers
- 4 - Fence Brackets
- 19 - Pickets
- 24 - Fasteners

← The Trex post is universal. It is used for lines, ends, corners, and gates. It also can be used with other products such as ornamental panels.

Seclusions can be constructed to 8ft tall without mid rails and to custom heights up to 12ft with mid rails and steel post stiffeners.

Trex[®] w/ Horizons[™]

HORIZONTAL FENCE SYSTEM



6x8 Fence Kit

Ordering is easy. Kits contain everything between the posts!

KITS INCLUDE:

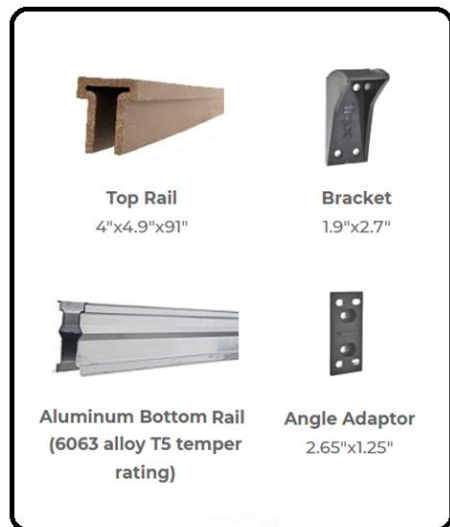
- 2 - Horizontal Rails
- 2 - Top Rail Horizontal Brackets
- 2 - Vertical Back Rails
- 2 - Vertical Front Rails
- 15 - Interlocking Pickets
- 48 - Fasteners

← The Trex post is universal. It is used for lines, ends, corners, and gates. It also can be used with other products such as ornamental panels.

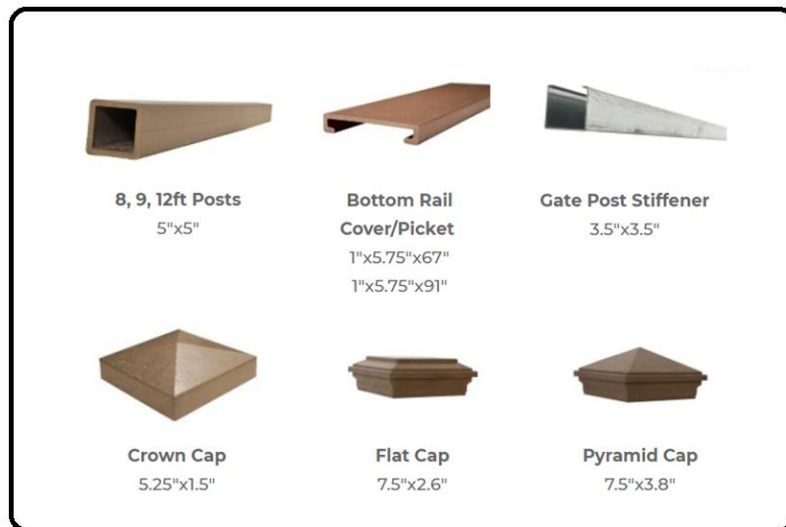
Horizons can be constructed to 8ft tall without mid rails and to custom heights up to 12ft with mid rails and steel post stiffeners.

TREX FENCING COMPONENTS

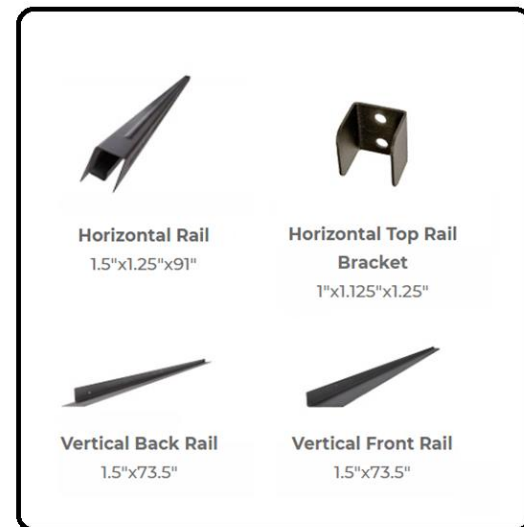
PSEs can also order individual components if needed. There are no order minimums.



SECLUSIONS

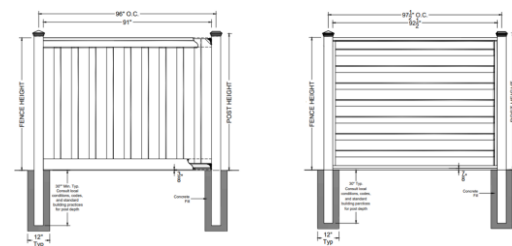


SECLUSIONS & HORIZONS



HORIZONS

Architectural drawings for all heights are available at
TrexFencingFDS.com/Products/Architectural-Resources/



TREX FENCING COLORS

Rich, Natural Hues that Complement Any Landscape



TREX FENCING COLORS



- Fades from dark tan to light tan.
- Popular on properties with earth tones.
- Resembles a natural stain on a wood fence.



- Fades from taupe-grey to light grey.
- Popular in combination with white or black accents.
- Complements brick or masonry, and modern urban design.



- Fades very little from chocolate brown to dark brown.
- Popular as a contrast to lighter colors.
- Performs better than other dark colored materials.

The weathering process. As sunlight interacts with plastic, it will cause the surface to lighten. Trex compensates for this natural phenomenon by over-pigmenting its material during production. This allows the composite to weather to a lighter value over a short period of time. This is a limited transition. Trex will retain color throughout its life.

FROM LAYOUT TO ORDER

Provide Layout

LOWE'S
Let's Build Something Together

PSE Drawing Worksheet - Fencing
(Complete and Fax to Installer)

Customer: Jennifer Colwell State: UT
Phone (home): 540-364-0413 Home (cell): Phone (other):
Initial Address: 3755 Redstone Rd. Mail UN

Directions:
1. Walk the fence line after discussing property boundaries with the customer - indicate any obstructions as you measure.
2. Imagine what the fence looks like from a "bird's eye" view.
3. Sketch the fence with these details:
• Mark where the fence starts, attaches to or is built around any structure or obstacle.
• Mark where gates will be located as well as gate type (swing or walk gate).
• Mark best access route from material drop-off point to construction area.

Remove 710t fence gate
Install 71 at Gate Trex Windsor 50g
(1) Gate post 12x6x6
min. size 54x4x4 - no 54x4x4 in fence

Receive Quote

FDS The Source For
Trex Fencing

Tel: (770) 790-1100 Fax: (770) 790-1101 www.fdsfencing.com
143 East 600 South, Provo, UT 84606
ORIGINAL DESIGNER, PRODUCT EXPERT, OFFICIAL SUPPORT

Quote/Order Verification 09/10/2020
S20-14238

Bill To: Lowes Corporate
Attn: Vendor Invoice Payment
Vendor #03000
P.O. Box 1700
North Windsor, NC 28050-0001

Ship To: Lowes #18700 Cambridge VA
703-668-6000 1300 Gateway Center Dr
Cambridge, VA 21613

Contact: John Doherty

Notes:
John Doherty - john.doherty@store.lowes.com - 571-606-6320
Job Name: Jennifer Colwell

| Seller | Payment Terms | FDS Price | Ship Service |
|--------|--|------------|--------------|
| Rate | Net 60 | Charge | Business |
| Item # | Number / Description | Unit Price | Qty Ordered |
| 1 | TFGPFW09 - 61x8' Winchester Grey Trex Sections Privacy Fence Panel Kit | \$ 245.91 | 8 ea |
| 2 | TFP018 - 91' Winchester Grey Trex Sections Top Rail | \$ 0.00 | 8 ea |
| 3 | TFAR09 - 96' Winchester Grey Trex Sections Aluminum Bottom Rail | \$ 0.00 | 8 ea |
| 4 | TFGR09 - 61' Winchester Grey Trex Sections Windows PowderBottom Rail Cover | \$ 0.00 | 16 ea |
| 5 | TFGR09 - 61' Winchester Grey Trex Sections Windows PowderBottom Rail Cover | \$ 0.00 | 152 ea |
| 6 | TFGR09 - 61' Winchester Grey Trex Sections Windows PowderBottom Rail Cover | \$ 0.00 | 32 ea |
| 7 | TFGP09 - 54x8' Winchester Grey Trex Fence Post | \$ 58.54 | 10 ea |
| 8 | TFGP09 - 54x8' Winchester Grey Trex Fence Post | \$ 9.62 | 10 ea |
| 9 | TFGP09 - 54x8' Winchester Grey Trex Fence Post | \$ 497.25 | 2 ea |
| 10 | TFGP09 - 54x8' Winchester Grey Trex Fence Post | \$ 162.78 | 1 ea |
| 11 | TFGP09 - 54x8' Winchester Grey Trex Fence Post | \$ 59.67 | 2 ea |
| 12 | TFGP09 - 54x8' Winchester Grey Trex Fence Post | \$ 250.00 | 1 ea |
| 13 | CUSTOMER FREIGHT - Customer Shipping Costs | | |

September 10, 2020 9:46:05 AM MDT Page 1 of 2

Issue PO

2020-09-10 11:28 Installed Sales 1870 4018704/PSA >> 8777708739 P 1/1

ORDER#135A PAGE: 2 LOWE'S HOME CENTERS, LLC DATE: 09/10/2020 QTY: 1870 13300 GATEWAY CENTER DR COLTSVILLE, IN 46039 PHONE: (765) 468-6000 FAX: (765) 468-6000

ORDERED FOR: JENNIFER COLWELL ADDRESS: 3755 REDSTONE ROAD MAILING: VA 22115 PHONE: (540) 364-0413

VENDOR NAME: FDS DISTRIBUTORS ADDRESS: 543 EAST 600 SOUTH PROVO UT 84606 FAX: (877) 770-8739 PROJECT: 646685763 TREX FENCE LOWES PO: 144907863 LOWES INVOICE: 87112 ASSOCIATE: JOHN DOHERTY AR NUMBER: 10/28/20

| QTY | ITEM | ITEM DESCRIPTION | BIN | VEND_PART# | COST | EXT_COST |
|-----|-------|--------------------|-----|------------|---------|------------|
| 1 | 88943 | TREX FENCE COLWELL | | S20-14238 | 4155.90 | 4155.90 |
| | | | | | FREIGHT | \$ 0.00 |
| | | | | | TOTAL | \$ 4155.90 |

Quote/Order Verification

09/10/2020

S20-14238



VENDOR NAME: FDS DISTRIBUTORS
ADDRESS: 543 EAST 600 SOUTH
PROVO UT 84606

CONTACT:

PHONE: (877) 700-8739

PROJECT: 646685763 TREX FENCE
LOWES PO: 144907863 LOWES INVOICE: 87112
EST DELIVERY: 10/28/20

FAX: (877) 770-8739

ASSOCIATE: JOHN DOHERTY
AR NUMBER:

| QTY | ITEM | ITEM DESCRIPTION | BIN | VEND_PART# | COST | EXT_COST |
|-----|-------|--------------------|-----|------------|---------|----------|
| 1 | 88943 | TREX FENCE COLWELL | | S20-14238 | 4155.90 | 4155.90 |

FREIGHT \$ 0.00
TOTAL \$ 4155.90

REFERENCE FDS QUOTE # ON PO

Lowe's Quoting

Ordering is as easy as 1, 2, 3!

1 – Fence Panel Kit



3 – Post Cap

2 – Post

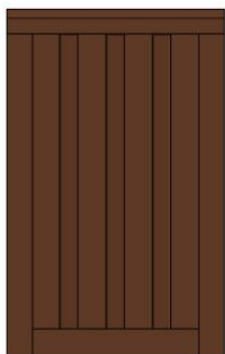


FENCE

1. TF#PFK#8 – Trex Fence Panel Kits
2. TF#P# – Trex Fence Posts
3. TF#PC# – Trex Fence Post Caps

Variables: Fence Style, Color, Height, Cap Style

1 – Gate Panel



2 – Hardware Package



2 – Hinge Post Stiffener



GATE

1. TF#G#-# Gate Panel
2. T#GP – Gate Hardware Package
3. TFPI[#] – Hinge Post Stiffener

Variables: Gate Style, Color, Width, Height, Single/Double Package, Stiffener Type

Individual Components and Custom Gates are available.

Lowe's Pricing Guide

Download at:
TrexFencingFDS.com/Lowe-PSE
 (password: lowespsse)

VENDOR #93600
SOS #153539

P. 877-700-8739
 F. 877-770-8739
PSE@TrexFencing.com

SPECIAL ORDER

FDS
FENCE DISTRIBUTORS

Vendor #93600 | SOS #153539 | SOS Freight #31563

**Seclusions & Horizons
Fence Components**

3-Step Ordering Fence Process Plus Freight Charges

Ordering Note: Replace the hashmark (#) with color selection when ordering. Use "S" for Saddle, "B" for Woodland Brown, and "G" for Winchester Grey. (i.e. TFSPPFK68 for Saddle 6'H x 8' O.C. Privacy Fence Kit)

| Step 1 (Seclusions) | Item Code | Purchase Seclusions Privacy Fence Panel Kits (Post and post cap sold separately) | Lowe's Cost | Market Retail |
|------------------------|-----------|---|-------------|---------------|
| | TF#PFK38 | 3'H x 8' O.C. Privacy Fence Panel Kit (Seclusions) <small>Includes: 1 top rail, 2 bottom rail covers, 1 aluminum bottom rail, 4 fence brackets, 24 screws, & 10-91in pickets (to cut in half).</small> | \$174.63 | \$243.99 |
| | TF#PFK48 | 4'H x 8' O.C. Privacy Fence Panel Kit (Seclusions) <small>Includes: 1 top rail, 2 bottom rail covers, 1 aluminum bottom rail, 4 fence brackets, 24 screws, & 10-91in pickets (to cut in half).</small> | \$205.33 | \$286.88 |
| | TF#PFK68 | 6'H x 8' O.C. Privacy Fence Panel Kit (Seclusions) <small>Includes: 1 top rail, 2 bottom rail covers, 1 aluminum bottom rail, 4 fence brackets, 24 screws, & 10-91in pickets (to cut in half).</small> | \$245.84 | \$343.49 |
| | TF#PFK88 | 8'H x 8' O.C. Privacy Fence Panel Kit (Seclusions) <small>Includes: 1 top rail, 2 bottom rail covers, 1 aluminum bottom rail, 4 fence brackets, 24 screws, & 10-91in pickets (to cut in half).</small> | \$304.16 | \$424.98 |

| Step 1 (Horizons) | Item Code | Purchase Horizons Privacy Fence Panel Kits (One steel frame kit required per fence section. Post and post cap sold separately.) | Lowe's Cost | Market Retail |
|----------------------|-----------|--|-------------|---------------|
| | TF#PFK38H | 3'H x 8' O.C. Privacy Fence Panel Kit (Horizons) <small>Includes: 1-6x8 Horizons steel frame kit (to cut for height) & 7-91 in. pickets (to cut to length).</small> | \$194.20 | \$271.33 |
| | TF#PFK48H | 4'H x 8' O.C. Privacy Fence Panel Kit (Horizons) <small>Includes: 1-6x8 Horizons steel frame kit (to cut for height) & 9-91 in. pickets (to cut to length).</small> | \$216.15 | \$302.01 |
| | TF#PFK68H | 6'H x 8' O.C. Privacy Fence Panel Kit (Horizons) <small>Includes: 1-6x8 Horizons steel frame kit & 10-91 in. pickets (to cut to length).</small> | \$284.17 | \$394.08 |
| | TF#PFK88H | 8'H x 8' O.C. Privacy Fence Panel Kit (Horizons) <small>Includes: 1-6x8 Horizons steel frame kit & 10-91 in. pickets (to cut to length).</small> | \$370.67 | \$517.91 |

| Step 2 | Item Code | Purchase Trex Fencing Posts | Lowe's Cost | Market Retail |
|--------|-----------|---|-------------|---------------|
| | TF#P8 | 5x5 8' Fence Post | \$51.23 | \$71.58 |
| | TF#P9 | 5x5 9' Fence Post | \$58.54 | \$81.79 |
| | TF#P12 | 5x5 12' Fence Post | \$78.68 | \$109.93 |
| | TFCPM24 | 3.5"x3.5"x24" Concrete Post Mount <small>Used to mount on concrete wall for fence heights up to 8ft tall. Requires 1/2 in. concrete anchors, not included. Excludes gate hinge post.</small> | \$53.36 | \$74.55 |

| Step 3 | Item Code | Purchase Trex Fencing Post Caps | Lowe's Cost | Market Retail |
|--------|-----------|---------------------------------|-------------|---------------|
| | TF#PCC | 5x5 plastic Post Cap Crown | \$6.00 | \$8.37 |
| | TF#PCF | 5x5 Composite Post Cap Flat Top | \$9.62 | \$13.43 |
| | TF#PCP | 5x5 Composite Post Cap Pyramid | \$9.62 | \$13.43 |

| Step 1 Alternative | Item Code | Purchase Individual Fence Components Instead of Privacy Fence Panel Kits | Lowe's Cost | Market Retail |
|-----------------------|-----------|--|-------------|---------------|
| | TF#R6 | 67" Picket (Seclusions/Horizons) <small>Ideal picket for Seclusions 6ft fence or cut in half for Seclusions 3ft fence. Alternate picket for Horizons Fence sections less than 72" on center.</small> | \$7.92 | \$11.06 |
| | TF#R8 | 91" Bottom Rail Cover/Picket (Seclusions/Horizons) <small>Bottom rail covers over the aluminum bottom rail. Ideal picket for Seclusions 8ft fence or cut in half for Seclusions 4ft fence. Also used as the ideal picket for all Horizons fence heights.</small> | \$10.89 | \$15.34 |
| | TF#R18 | 91" Top Rail (Seclusions) | \$33.41 | \$46.67 |
| | TF#R19 | 90.5" Aluminum Bottom Rail (Seclusions) | \$33.94 | \$47.41 |
| | TF#R20 | Fence Bracket (Seclusions) <small>Seclusions Fence bracket used for straight, 45 degree, and in-line stepped fence lines. For other left or right angles, add angle adaptors.</small> | \$1.56 | \$2.17 |
| | TF#R21 | Angle Adaptor (Seclusions) <small>Seclusions Angle Adaptor attaches to the back of the fence bracket for left or right compound angles.</small> | \$1.75 | \$2.44 |
| | TF#R22 | 6ft H x 8ft Steel Frame Kit Galv Black (Horizons) <small>Includes: 2 horizontal rails, 2 horizontal top rail brackets, 2 vertical front rails, 2 vertical back rails, & screws. One Steel Frame kit required per fence section.</small> | \$119.44 | \$166.88 |
| | TF#R23 | 8ft H x 8ft Steel Frame Kit Galv Black (Horizons) <small>Includes: 2 horizontal rails, 2 horizontal top rail brackets, 2 vertical front rails, 2 vertical back rails, & screws. One Steel Frame kit required per fence section. Steel frame can be cut to shorter lengths or heights (must request cut ends).</small> | \$162.01 | \$226.36 |

Final Step See Special Order Page for Freight Charges

877-700-8739 | Sales@YourNextFence.com | YourNextFence.com

Lowe's Order Entry

- Order through eCat or by manual PO
- Pack quantities available in eCat, full catalog through manual PO
- Look up part numbers from catalog or select parts by vendor ID: "FDS Distributors"
- Fax PO to 877-770-8739

GENESIS reg68
ssz530a SOS ELECTRONIC CATALOG LOOKUP 11/04/20 16:24:28

ITEM NUMBER: ITEM DESC:
MODEL: TFB VENDOR:

| SEL MODEL | DESCRIPTION | BRAND |
|-------------------|----------------------------------|--------------|
| TFB-204-B | BLACK TV STAND FOR TVS UP TO 70 | CORLIVING |
| TFB-307-B | BLACK TV STAND FOR TVS UP TO 85 | CORLIVING |
| TFB-308-B | BLACK TV STAND FOR TVS UP TO 70 | CORLIVING |
| TFBF348VB | 3LT BELLE FLEUR ISLAND LIGHT | QUOIZEL |
| TFBF9362VB | 3LT BELLE FLEUR FLOOR LAMP | QUOIZEL |
| TFBG4DBLWKIT-PCF | TREX FENCE SECL. WBROWN STDDGKIT | TREX FENCING |
| TFBG4DBLWKITH-PCF | TREX FENCE HORI. WBROWN STDDGKIT | TREX FENCING |
| TFBG4WKIT-PCF | TREX FENCE SECL. WBROWN STDSGKIT | TREX FENCING |
| TFBG4WKITH-PCF | TREX FENCE HORI. WBROWN STDSGKIT | TREX FENCING |
| TFBPFK68-P5 | TREX FENCE SECLUSIONS WBROWN 5PK | TREX FENCING |
| TFBPFK68H-P5 | TREX FENCE HORIZONS WBROWN 5PK | TREX FENCING |
| TFBP9-P6PCF | TREX FENCE 9' POSTCAP WBROWN 6PK | TREX FENCING |

F1:HELP F3:REVERSE F7:PAGE UP F8:PAGE DOWN F12:CANCEL
ENTER AN 'S' TO SELECT A MODEL. ENTER A 'V' TO preView A MODEL

GENESIS reg68
SLIE - LOWE'S SALE / ESTIMATE ENTRY 11/04/20 16:54:3

CUSTOMER TYPE: 01 RETAIL

| LINE | ITEM | QTY | DESCRIPTION | LD | PRICE | EXT PRICE |
|------|--------|-----|----------------------------------|----|--------|-----------|
| 1 | 153539 | 5 | TREX BROWN VERT SECLUSIONS KIT | LD | 299.81 | 1499.05 |
| 2 | 153539 | 6 | 5X5 PLASTIC POST CAP CROWN BROWN | LD | 7.32 | 43.92 |
| 3 | 153539 | 6 | 5X5 9' FENCE POST BROWN | LD | 71.40 | 428.40 |
| 4 | 10385 | 10 | QUIKRETE 80-LB CONCRETE MIX | LD | 4.25 | 42.50 |
| 5 | 228158 | 1 | FENCE INSTALL | DD | 585.37 | 585.37 |

SUBTOTAL: 2599.24

ITEM/UPC: _ QTY: PRICE: LOAD: DD GIFT: N
MODEL: STORE OH: 0 INSTALL: Y

F4:PO LKP F5:X FRT F6:RCALL F10:ECAT LKP F11:ITM LKP F13:INV OPTS F17:EDT

LOWE'S PSE RESOURCES

Visit the Lowe's PSE Resource Site

TrexFencingFDS.com/Lowes-PSE (password: lowespse)

How can we help you?

FDS Distributors is the Trex Fencing development and distribution partner. We support Lowe's through the entire process of selling and installing Trex Fencing:

- **PSEs:** We're your go-to support team for marketing, sales resources, and product training
- **Subcontractors:** We provide Lowe's installation contractors with **installation and technical** support

Vendor Name: FDS DISTRIBUTORS

Vendor #: 93600

SOS #: 153539 | SOS Freight #: 31563

CONTACT: sales@trexfencingfds.com | P. 877-700-8739 | F. 877-770-8739



Download the **Lowe's PSE Guide** for more information.

Pricing Booklet

Includes Ordering Instructions

Pricing and ordering instructions for all Trex Fencing and Gate Parts



Download

Order Samples

Trex Fencing Colors

Sample packages ship with brochures and swatches of all three colors.



Order Samples

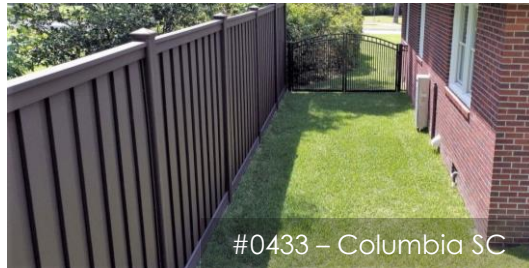
View
Installation
Videos



Call for Installation and
Quote Support

877-700-8739

Examples of Lowe's PSE Trex Fencing Sales



Trex Fencing helps Lowe's
differentiate from the
competition



Vendor #93600
SOS #153539 | SOS Freight #31563
877-700-8739 | pse@trexfencing.com
TrexFencingFDS.com



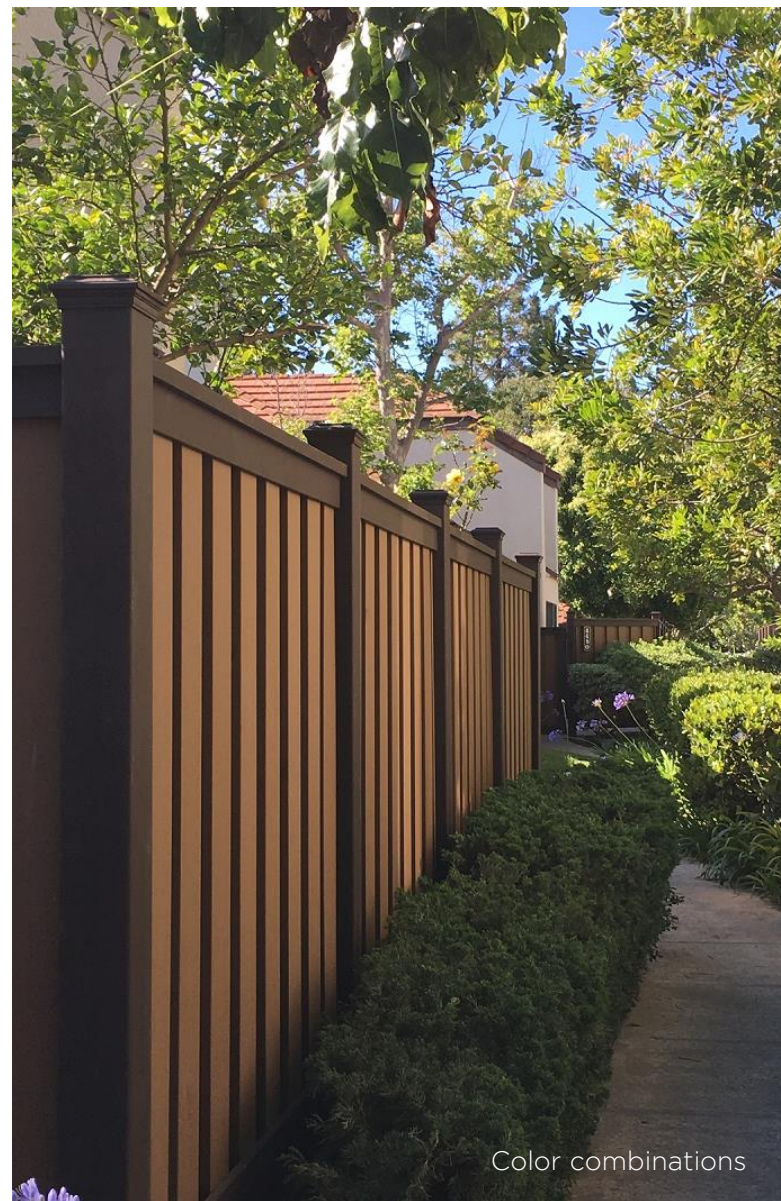
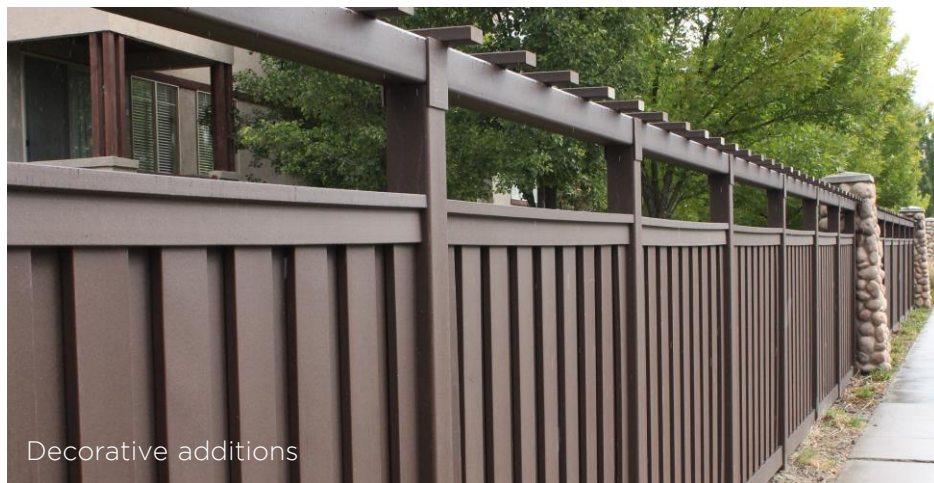
Watch **testimonial** and **installation**
videos at TrexFencingFDS.com/videos



HEAR FROM TREX FENCING CUSTOMERS

Learn why others chose Trex Fencing. Homeowners, contractors, communities, and professionals turn to the brand that is turning heads.

GET CREATIVE WITH TREX FENCING



MARKETING SUPPORT

Contact our team for marketing materials

877-700-8739 / PSE@TrexFencing.com

- » Product brochures
- » Color samples
- » Tabletop fence displays
- » Website content and pictures
- » Tailored presentation documents
- » Links on social media and project spotlights

Technical Resources (shop drawings, install guides, and more:

TrexFencingFDS.com/resources/





VENDOR #93600 | SOS #153539



TrexFencingFDS.com/lowes-pse
(password: "lowespse")



Engineering What's Next
in Outdoor Living™

CONTACT US

FDS Distributors

P. 877-700-8739

F. 877-770-8739

PSE@TrexFencing.com

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