# Fencing for HOMEOWNER ASSOCIATIONS

Privacy and Durability for Perimeter and Interior Fences



TrexfencingFDS.com 877-700-8739 Capitol@TrexFencing.com



#### **GET TO KNOW TREX COMPANY**

- Founded in 1996 (NASDAQ: TREX)
- Headquarters in Winchester, VA
- Factories in VA, NV (AR coming in 2026)
- Inventor of WPC (Wood-Plastic Composite)
- Global brand; largest manufacturer of wood-alternatives
- Code-listed by the top 3 U.S. building code agencies
- Corporate leader in recycling and environmental programs
- \$1B+ in revenue



#### WHAT'S IN TREX?

- 50% plastic + 50% wood
- Green building product (95% recycled)





Trex keeps about 500 million pounds of **plastic** and **wood scrap** out of landfills every year.

#### TREX PRODUCT PORTFOLIO



COMPOSITE DECKING



**DECK RAILING** 







TREX" CLADDING



TREX® OUTDOOR LIGHTING



KITCHENS



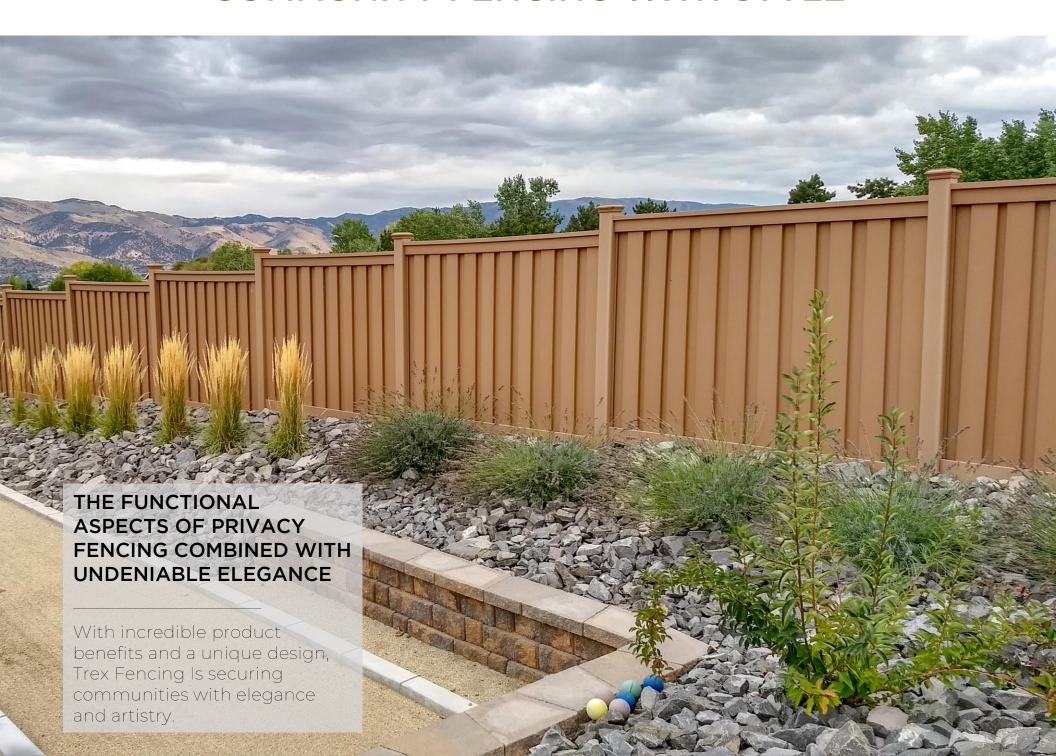
IRE & ACCESSORY HARDWARE

#### Changing the Way the World Lives Outdoors

From the beginning, Trex has kept a finger on the pulse of exciting trends without forgetting traditional consumer values. With fencing, form meets function, giving communities unmatched appeal while providing fencing they can count on.



#### **COMMUNITY FENCING WITH STYLE**



#### TREX FENCE COLORS







- » Fades from dark tan to light tan.
- » Popular on properties with earth tone themes.
- » Resembles a natural stain on a wood fence.

- » Fades from taupe-grey to light grey.
- » Popular in combination with white or black accents.
- » Complements brick or masonry, and modern urban design.
- » Fades very little from its original chocolate brown color.
- » Popular as a contrast to lighter colors.
- » Performs better than other dark colored materials.

THE WEATHERING PROCESS. As sunlight interacts with plastic, it will cause the surface to lighten. Trex compensates for this natural phenomenon by overpigmenting its material during production. This allows the composite to weather to a lighter value over a short period of time. This is a limited transition. Trex will retain color throughout its life.



### THE UNIQUE BENEFITS OF A TREX FENCE

#### STYLE

- » 3 rich, natural colors
- » Neighbor-friendly, board-on-board design
- » Same look both sides
- » Adaptable for slopes
- » Heights up to 12 feet tall
- » Customizable for various applications

#### STRENGTH

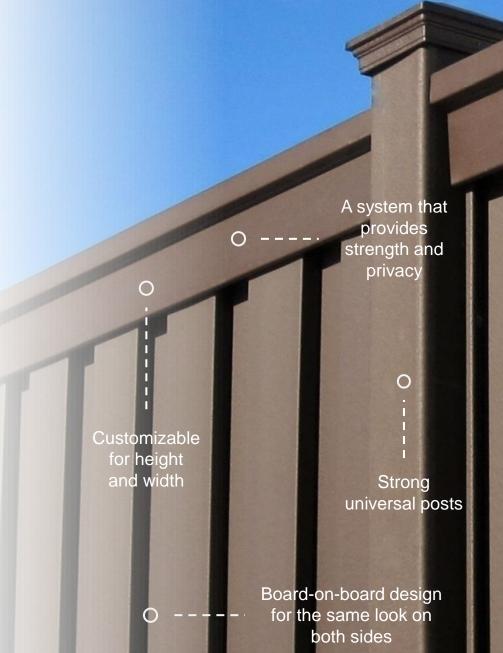
- » 25-year residential / 10-year commercial warranties
- » Won't rot, split, splinter, or get damaged by termites
- » Withstands hurricane-force winds

#### **SERENITY**

- » Completely private interlocking pickets
- » Never needs painting or staining
- » Installs quickly and easily



# THE UNIQUE DESIGN OF A TREX FENCE





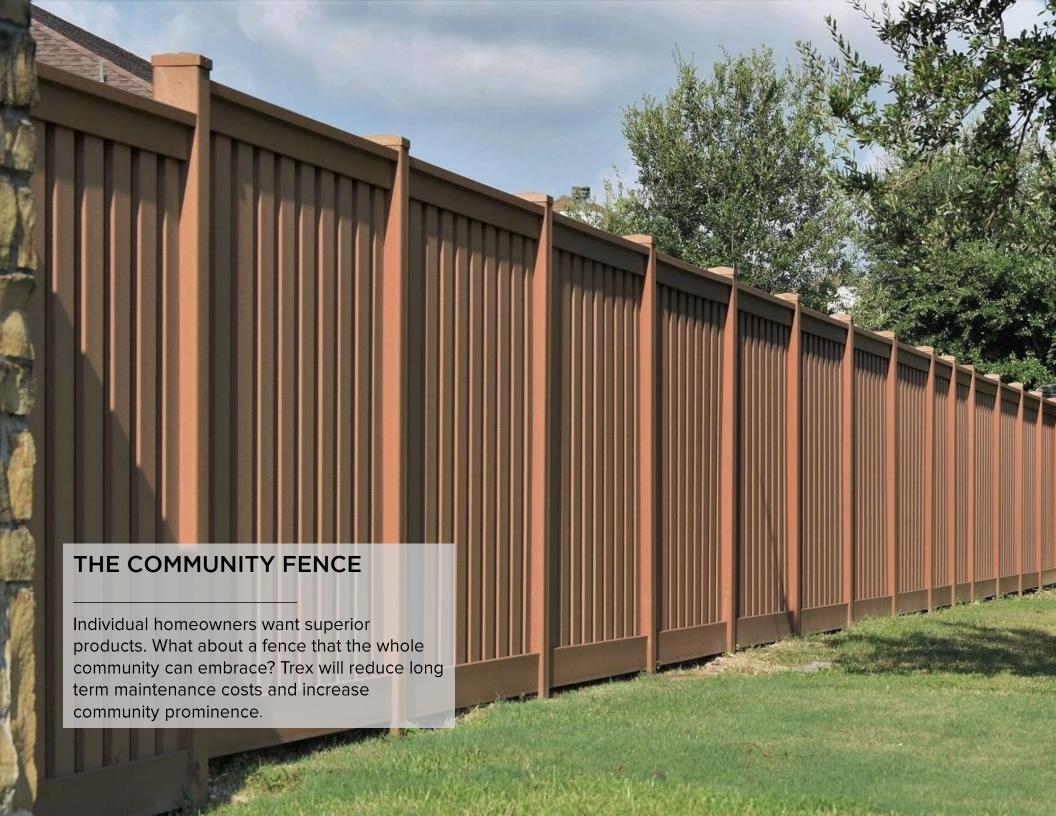


## WHY COMMUNITIES UPGRADE TO TREX FENCING

HOAs and other associations choose Trex Fencing because it is the best long-term value and most attractive alternative to wood and vinyl fencing. A Trex fence:

- Eliminates most maintenance and replacement costs (no painting or staining; resists rot and insects)
- Reduces breakage from careless abuse (thick, durable composite material)
- Adheres to the spirit of wood-specific or vinyl-specific CC&R requirements (Trex is a wood-plastic composite)
- Offers natural color options to complement community themes
- Adjusts for grade changes (stair stepping or sloping)
- Provides 100% privacy
- Adapts to various applications (easy to mount on decks and patios, mixes well with masonry and ornamental products
- Elevates the look of the community through design, style, and brand





#### **CONSIDERATION FOR LONG-TERM INVESTMENT**



Making the case for replacing wood with Trex

## Trex is the Right Choice for Your Community's Next Fence

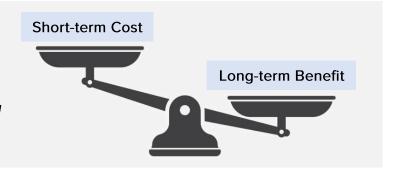
When it comes to natural appeal, a wood fence is an obvious choice. Correspondingly, that's why Trex is such a good alternative.

When a wood fence has reached the end of its life, an evaluation of replacement options provides communities with an opportunity to take a good look at Trex. The wood composite material gives a homeowner association natural characteristics that attract new residents and gives current homeowners a pleasant welcome as they return home.

So, why choose Trex over wood? A significant consideration when deciding on installing a new wood fence or upgrading to Trex is the maintenance aspect.

With Trex, an association can reduce ongoing maintenance costs and avoid worrying about replacing the fence for more than two decades. No painting or staining means fewer intrusions onto homeowners' properties to perform work. Eliminating ongoing maintenance also helps communities avoid hikes in dues to cover escalating labor and material costs.

While Trex may carry a higher initial cost, the reduction in maintenance makes it the better overall value over time.



# Before



#### BEFORE AND AFTER

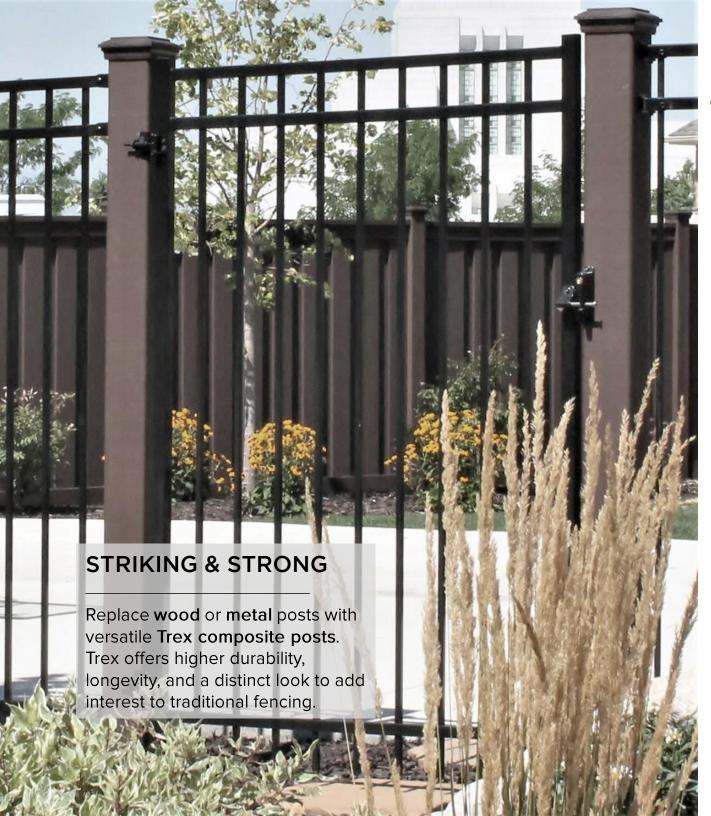
What a Difference!





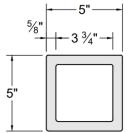
#### THE TREX UPGRADE

Few property improvements have a visual impact like a fence upgrade. Trex fence has significant curb appeal. Whether inspiring potential new residents or pleasing current community homeowners, impress them with Trex.



## THE UNIVERSAL TREX FENCE POST

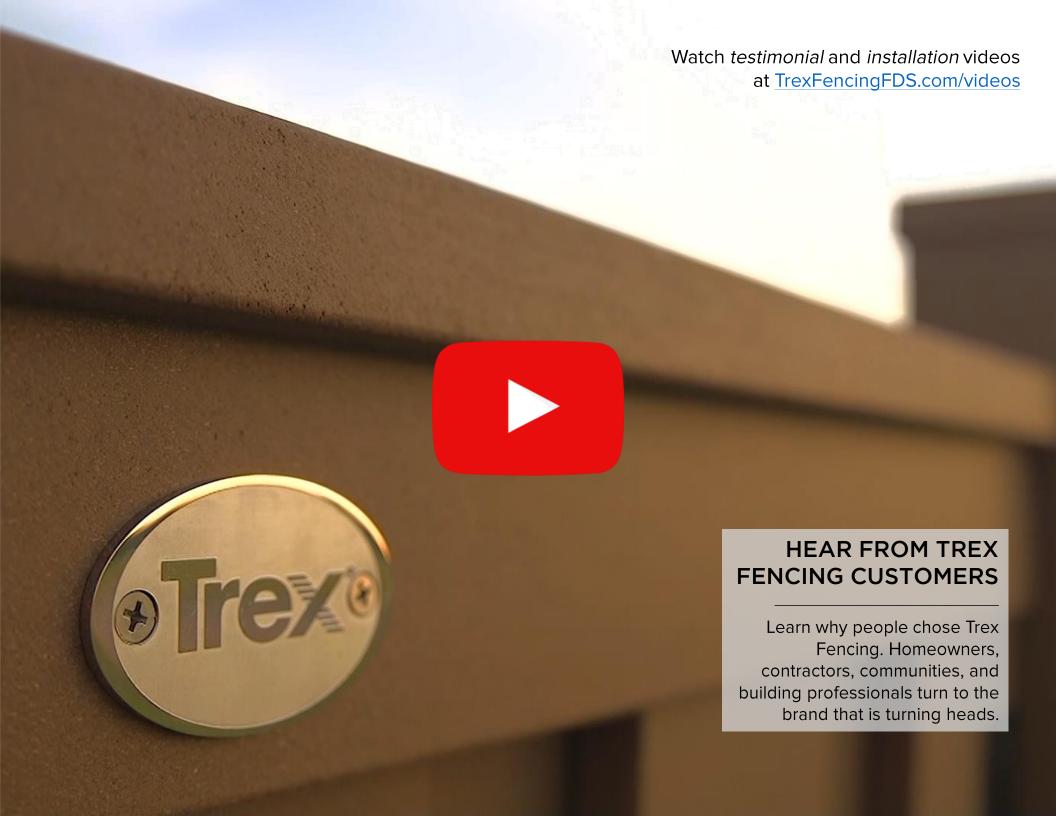


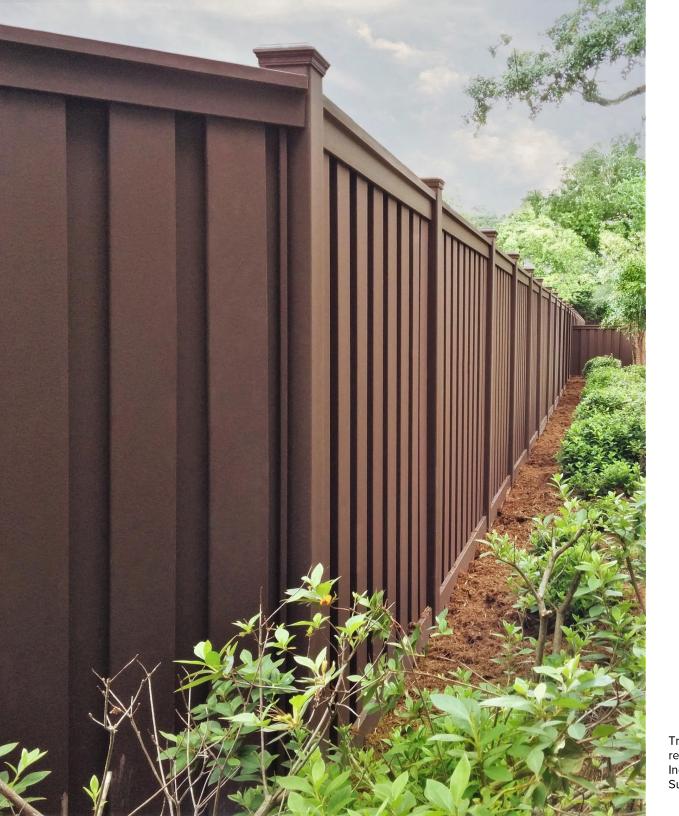


Length: 8', 9', 12'

Trex posts are universal (no routing) and can be cut like wood. Brackets for wood or ornamental fence will adhere in the thick, dense material.











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